

VIETNAM NATIONAL TOBACCO
CORPORATION
HOA VIET JOINT STOCK
COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Dong Nai, October 19, 2026

No.: 568/CPHV-TCKT

Re: Explanation of Q3/2026 business
performance

To: Hanoi Stock Exchange

Hoa Viet Joint Stock Company hereby provides an explanation for the 11.63% decrease in profit after tax in Q3/2026 (equivalent to VND 714 million) compared with Q3/2025, as follows:

No.	Item	Q3/2026 (VND million)	Q3/2025 (VND million)	Increase (+) / Decrease (-)	
				Amount (VND million)	
1	Revenue from sales and services	319,287	264,414	54,874	20.75%
2	Gross profit from sales and services	39,996	30,326	9,670	132%
3	Profit before tax	6,880	7,705	-824.46	-10.7%
4	Profit after tax	5,424	6,138	-714.13	-11.63%

In Q3/2026, revenue from sales and services increased by 20.75%, equivalent to VND 54.87 billion, compared with the same period of the previous year. However, profit before tax decreased by 10.7%, equivalent to VND 824.46 million, year on year. The decrease was attributable to changes in the Company's sales policy and higher expenses, including bank interest expenses and provisions for the salary fund, compared with 2025.

Respectfully submitted. 

Recipients:

- As addressed;
- Board of Management, Supervisory Board;
- Filed: Administration, Finance and Accounting.

DIRECTOR



Luong Huu Hung



Người ký: CÔNG TY CỔ
PHẦN HÒA VIỆT