THUAN PHUOC SEAFOODS AND TRADING CORPORATION

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

No.: 85/CVGT-THP

"Re: *Explanation on the variance in Corporate Income Tax Profit after Tax in the Reviewed Financial Statements for the first 6 months of 2026*"

Da Nang, August 29, 2026

CÔNG TY C˚ PHbiN TH, Y SữN VÀ THh ч NG MÿI THUж N PHh„ C

Digitally signed by CÔNG TY C˚ PHbiN TH, Y SữN VÀ THh ч NG MÿI THUж N PHh„ C
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Reason: I am the author of this document
Location:
Date: 2026-09-09 14:08+07:00

To: - State Securities Commission of Vietnam;
- Hanoi Stock Exchange.

INFORMATION OF THE DISCLOSING ORGANIZATION:

- **Organization name:** Thuan Phuoc Seafoods and Trading Corporation
- **Stock ticker symbol:** THP
- **Address:** 02 Bui Quoc Hung Street, Da Nang Seafood Service Industrial Zone, Son Tra Ward, Da Nang City, Vietnam
- **Telephone:** (84-236) 3920 920 Fax: (84-236) 3923 308
- **Website:** www.thuanphuoc.vn

CONTENT:

Pursuant to Clause 4, Article 14 of Circular No. 96/2020/TT-BTC guiding information disclosure on the stock market, Thuan Phuoc Seafoods and Trading Corporation hereby explains the variance in Corporate Income Tax Profit after Tax in the Financial Statements for the first 06 months of 2026 after review as follows:

A/ Explanation on the variance in Profit after Tax in the Financial Statements for the first 06 months of 2026 fluctuating by 10% or more compared to the same period of the previous year:

Unit: VND

Item	6 months of 2026	6 months of 2025	Increase (+) / Decrease (-)	
			Difference (VND)	%
Corporate Income Tax Profit after Tax	15,714,127,815	14,160,248,462	1,553,879,353	10.97 %

Specific reasons for items with significant increases/decreases, specifically:

1. Net revenue decreased by 8.67%, but Gross profit increased sharply by 53.58%:

1.1 Reasons for the decrease in Net revenue: Net revenue reached VND 1,321.71 billion, down VND 125.53 billion (-8.67%) compared to the same period. The reason was prolonged inflation in key export markets (especially the European market), which weakened consumer purchasing power, leading to a decline in the Company's overall export volume in the first 6 months of 2026. Additionally, sales returns during the period increased to VND 27.06 billion (compared to VND 17.77 billion in the same period of last year), directly deducting from net revenue.

1.2 Reasons for the sharp increase in Gross profit (+VND 60.66 billion): The rate of decrease in Cost of Goods Sold (-13.96%) was significantly higher than the rate of decrease in Net revenue (-8.67%), driving the gross profit margin up from 7.82% to 13.15%, specifically:

+ Deep decrease in input material costs: Raw material costs put into production during the period decreased sharply from VND 1,129 billion to VND 852 billion (a decrease of VND 277 billion, equivalent to a 24.4% decrease) due to the cooling down of raw shrimp purchasing prices in the domestic market (average price in 2025 was VND 118,000/kg and the average price in 2026 was VND 108,000/kg), combined with the optimization of processing procedures, helping significantly reduce unit production costs of exported products.

+ Product structure shift: The Company proactively promoted the production and export of deeply processed product groups and value-added goods that have better gross profit margins compared to conventional preliminary frozen seafood products.

2. Financial income decreased by 50.23% (-VND 12.71 billion):

- Financial income decreased from VND 25.31 billion to VND 12.60 billion.

- Main reason: Realized foreign exchange gains arising during settlement dropped sharply from VND 25.1 billion in the first 6 months of 2025 to VND 8.6 billion in the first 6 months of 2026 (a decrease of VND 16 billion, equivalent to a 64% decrease). The reason was that the fluctuation band of foreign exchange rates (USD/VND) at collection times during the period was more stable compared to the strong appreciation of foreign exchange rates in the same period of the previous year.

3. **Financial expenses decreased by 48.61% (-VND 18.80 billion):**

- Financial expenses decreased from VND 38.68 billion to VND 19.88 billion.
- Main reason: Due to a sharp decrease in foreign exchange losses. In the first 6 months of 2025, the Company recorded realized foreign exchange losses in settlement of VND 7.42 billion and unrealized foreign exchange losses from the revaluation of closing balances of VND 14.15 billion (total foreign exchange losses in the same period was VND 21.57 billion). In the first 6 months of 2026, foreign exchange losses arising from settlement were only VND 231.6 million, and no unrealized foreign exchange loss arose from year-end/period-end balance revaluation. The cost saving from reduced exchange losses of up to VND 21.34 billion offset the increase in interest expenses (+VND 2.64 billion due to an increased scale of working capital disbursements), resulting in a deep 48.61% reduction in total financial expenses.

4. **Selling expenses skyrocketed by 112.23% (+VND 69.79 billion):**

- Selling expenses increased from VND 62.18 billion to VND 131.97 billion.
- **Main reasons:**
  + Incurrence of anti-dumping and countervailing duty expenses: In the first 6 months of 2026, the Company had to make provisions/accruals for Anti-Dumping Duties and Export Subsidies (Countervailing) Duties on goods exported to the US market with a total amount of VND 53,421,028,889 (including Anti-Dumping Duty: VND 48.19 billion and Countervailing Duty: VND 5.23 billion), whereas the same period of last year only incurred VND 2.59 billion in countervailing duties and zero anti-dumping duty expenses.
  + Increased import tariffs into the US market: Increased from VND 6.91 billion to VND 20.84 billion (an increase of VND 13.93 billion) due to changes in tariff policies and shipment structures to the US market.

Although Selling expenses increased sharply (+VND 69.79 billion) and Financial income decreased (-VND 12.71 billion), thanks to:

- Impressive growth in Gross profit from sales: +VND 60.66 billion (+53.58%);
- Significant reduction in Financial expenses: -VND 18.80 billion (-48.61%);
- Increase in Other profit: +VND 2.94 billion (reaching VND 4.44 billion compared to VND 1.51 billion in the same period) thanks to recognizing compensation from a shipping line of VND 5,252,800,000;

The above favorable factors offset all increased costs, enabling Total accounting profit before tax to increase by 10.03% (reaching VND 18.21 billion) and Reviewed Corporate Income Tax Profit after Tax for the first 6 months of 2026 to reach VND 15,714,127,815, an increase of VND 1,553,879,353 (equivalent to an increase of 10.97%) compared to the same period in 2025.

B/ Explanation on the variance in Corporate Income Tax Profit after Tax in the reporting period between pre-audit/review and post-audit/review of 5% or more:

Unit: VND

Item	6 months of 2026 (Reviewed)	6 months of 2026 (Pre-reviewed)	Increase (+) / Decrease (-)	
			Difference (VND)	%
Corporate Income Tax Profit after Tax	15,714,127,815	17,014,345,264	-1,300,217,449	-7.64 %

Reviewed Corporate Income Tax Profit after Tax for the first 6 months of 2026 decreased by VND 1,300,217,449 (-7.64%) compared to the self-prepared Q2/2026 Financial Statements of the Company, arising from the following causes:

1. **Gross profit from sales decreased by VND 2,125,747,570:**

- Reason for variance: Following the audit file review, the audit firm made adjustments to supplement revenue deductions (sales returns) by an additional VND 21,584,408,815 (from VND 5,479,530,296 to VND 27,063,939,111) due to recording return reconciliation minutes/customer claims arising after the book closing date but originating from sales shipments in the first 6 months.

- This adjustment reduced Net revenue by VND 30,355,376,722, while the corresponding Cost of Goods Sold of returned goods was transferred and reduced by VND 28,229,629,152. Consequently, Gross profit recorded a net reduction of VND 2,125,747,570.

2. **Operating expenses and financial income increased profit by an additional VND 1,464,207,838:**

- Selling expenses decreased by VND 1,067,464,089 (from VND 133,037,361,953 to VND 131,969,897,864): The audit firm reviewed accruals for ocean freight and stevedoring/handling expenses and reversed provisions for expenses lacking sufficient valid supporting documents as of June 30, 2026.

- General and administrative expenses decreased by VND 301,834,000 (from VND 21,150,389,733 to VND 20,848,555,733): Due to reclassification and standardized accounting period allocation for certain outsourced service expenses.

- Net financial profit increased by VND 94,909,749: Comprising post-review Financial income which increased by VND 143,114,504 (from VND 12,452,519,408 to VND 12,595,633,912) minus post-review Financial expenses which increased by VND 48,204,755 (from VND 19,828,859,360 to VND 19,877,064,115) due to the auditor recalculating foreign exchange gains/losses incurred in the period.

Consequently, the aggregate variance between the decrease in Gross profit (-VND 2,125,747,570) and the offsetting operating and financial expenses (+VND 1,464,207,838) resulted in an exact decrease of VND 661,539,732 in Total accounting profit before tax (from VND 18,874,576,871 down to VND 18,213,037,139).

3. **Current Corporate Income Tax (CIT) expense increased by VND 638,677,717:**

- After review, Current CIT expense increased from VND 1,860,231,607 to VND 2,498,909,324 (+34.33%).

- Reasons for the increase:

+ According to Note 5.11, the auditor reviewed and adjusted to increase taxable income for non-deductible expenses under the Corporate Income Tax Law (totaling VND 1.41 billion, including administrative penalties, expenses without valid invoices, etc.).

+ Segregated and reallocated taxable income between seafood processing activities eligible for tax incentives (15% tax rate) and commercial/other activities not eligible for incentives (20% tax rate).

+ Additional recognition of adjustments to CIT expenses of prior years into the current period's tax expenses amounting to VND 39,871,411.

From the above factors, the combination of the decrease in Profit before tax (-VND 661,539,732) and the increase in CIT expenses (+VND 638,677,717) resulted in a decrease of VND 1,300,217,449 (equivalent to a 7.64% decrease) in reviewed Corporate Income Tax Profit after Tax for the first 6 months of 2026 compared to the self-prepared Financial Statements of the Company.

Respectfully submitted.

Recipients:
- As above;
- Board of Directors, Supervisory Board, Board of Management;
- Archived: Clerical/Records.

THUAN PHUOC SEAFOODS AND TRADING CORPORATION
GENERAL DIRECTOR

CÔNG TY CỔ PHẦN THỦY SẢN VÀ T.MẠI THUẬN PHƯỚC

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