

No.: 2026/2808/LOFHN

Ho Chi Minh City, August 28, 2026

EXPLANATION LETTER

*Re: Fluctuation of profit after tax in the Consolidated Financial
Statements for H1.2026*

**To: – The State Securities Commission of Vietnam
– The Hanoi Stock Exchange (HNX)**

Company name: **Lof International Dairy Joint Stock Company**

Tax code: 0500463609

Address: Lot C-13A-CN, Road N16, Bau Bang Expanded Industrial Park, Long Hoa Commune, Ho Chi Minh City

- Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding information disclosure on the securities market;
- Based on the figures of the Consolidated Financial Statements for H1.2026,

Lof International Dairy Joint Stock Company would like to explain the fluctuations of certain items in the Income Statement compared with the same period of 2025, specifically a variance in profit after tax of more than 10% in the reporting period, as follows:

Consolidated Income Statement figures

Unit: VND billion

Item	H1.2026	H1.2025	Change	% Change
Net revenue	3,978.4	3,944.4	34.0	0.86%
Cost of goods sold	2,392.2	2,448.3	(56.2)	-2.29%
Gross profit	1,586.2	1,496.0	90.2	6.03%
Financial income	90.6	91.7	(1.1)	-1.18%
Financial expenses	101.8	67.6	34.2	50.49%
Selling expenses	890.9	1,269.6	(378.7)	-29.83%
General and administrative expenses	117.4	160.0	(42.6)	-26.61%
Profit after tax	473.5	70.9	402.6	567.50%



Profit after tax for the first half of 2026 reached VND 473.5 billion, an increase of VND 402.6 billion, equivalent to a 567.50% increase compared to VND 70.9 billion in the same period last year. This result was not driven by revenue growth, but primarily by cost of goods sold optimization and reductions in operating expenses, specifically:

- **Net revenue** remained on par with the same period last year, increasing by VND 34.0 billion (+0.86%), while **cost of goods sold** declined more sharply by VND 56.2 billion (-2.29%), lifting gross profit by VND 90.2 billion and improving the gross profit margin from 37.93% to 39.87%;
- **Financial income** decreased by VND 1.1 billion (-1.18%); **financial expenses** increased by VND 34.2 billion (+50.49%); financial activities therefore had an unfavorable impact on operating results;
- The decisive factor was **selling expenses**, which dropped sharply by VND 378.7 billion (-29.83%), and **general and administrative expenses**, which decreased by VND 42.6 billion (-26.61%); total savings of approximately VND 421.3 billion versus the same period - reflecting the results of the Company's efforts to improve the efficiency of its operating expenditure.

By this letter, Lof International Dairy Joint Stock Company respectfully submits its explanation to the State Securities Commission of Vietnam and the Hanoi Stock Exchange regarding the fluctuation of profit after tax in the Consolidated Financial Statements for H1.2026 compared with the same period last year.

Respectfully./.

Recipients:

- As addressed above;
- Filed at the Company.

**LOF INTERNATIONAL DAIRY
JOINT STOCK COMPANY**

(Signature, full name and seal)



CHIEF EXECUTIVE OFFICER

Đoàn Hữu Nguyên